

INNOVATIVE SOLUTIONS FOR YOUR DISPUTES.

#### A combined initiative of:



Federation of Integrated Conflict Management





As a combined initiative of World Law Alliance, Federation of Integrated Conflict Management and all its business divisions, we are world's only Integrated Dispute Management Group.

### A self sustained global dispute ecosystem.

Working in tandem with modern systems and procedures of combined institutions, we bring peaceful, quick and cost effective resolution to most complex and high value, high stakes disputes.

IDMG systems and solutions weaved around 100+ PARTNERS around the globe, equip companies with tools to build their capacity to systematically and efficiently manage conflict, resolve disputes and strengthen B2B relationships around the world.

### LEVERAGE THE COMBINED ENTITY LIKE NONE OTHER.

The panel of FICM + ICDT Neutral dispute resolvers, mediators, arbitrators, ADR advocates, case managers, expert determination and sectoral specialists have unrivaled expertise in preventive jurisprudence, integrative approach and a knack for producing quick results.

Their skills of incorporating modern systems and procedures are leadingedge, and they are uniquely experienced in working with other dispute resolution disciplines, and to work with them collaboratively.



### **OUR GLOBAL TEAM**



**David Liu** Partner, Duan & Duan Law Firm

**CHINA** 



Dan Engström Managing Partner Stockholm Arbitration & Litigation Center, SALC

SWEDEN



Constantin Tudor Contas Founder, Contas Law Office

ROMANIA



**Donny Surtani**Barrister, Arbitrator and Mediator
Crown Office

CANADA



Mr. Ali Bougrine Managing Partner UGGC Africa

MOROCCO



Clifford. O. Odhiambo Head of Litigation and ADR, G. M. Gamma Advocates LLP

KENYA



Karnika Seth Founding Partner Seth Associates

INDIA



Duarte Martins de Carvalho Partner, FB & Associados

**PORTUGAL** 



Francis Elechi Esq. Managing Partner Sterling Law Alliance

**NIGERIA** 



Mustafa Gunes Managing Partner, MGC Consulting Inc. (MGC Legal)

TURKEY



**Tom Meevis**Managing Partner Law
& More B.V.

**NETHERLANDS** 



**Alexander Blumrosen** Founder - Polaris Law

**FRANCE** 



Eve Karaviotou Partner, Head of Litigation AGP Law Firm

**CYPRUS** 



Malcolm Mifsud Managing Partner, Mifsud & Mifsud Advocates

MALTA



Marco Pistis Founding Partner and Managing Partner, IPG Lex&Tax

ITALY



Stefano Dong Chul C. Han Founding Partner Garcia Habacon & Han

**PHILLIPINES** 



Aisha Abdulrahman Al-Shaiji Managing Partner Al Shayji Legal Group

**KUWAIT** 



Jacy Whittaker Managing Partner, ParrisWhittaker

**THE BAHAMAS** 



**Simon Vumbaca** Managing Partner ASV Law Limited

**UNITED KINGDOM** 



**Ekrem Hoxha**Managing Partner, 'E2H
& Partners Studio

ALBANIA



Gaurav Dhwaj Founder & Managing Partner, Dhwaj & Associates

INDIA



**Peter Ruggle** Owner, Ruggle Partner

**SWITZERLAND** 



Katherine Johnson Director, Unilegal Consulting Pty.Ltd

AUSTRALIA



**Sonal Raval**Managing Partner
Sonal Raval, Advocate

KENYA

#### **ICDT Neutrals Arbitrators & Mediators**

## Our recent [A Listers]



**Anne Broksoe** Chairman, Danish Family Lawyers



**Davison Kanokanga** Kanokanga & Partners







Austin Sammut Legal



**Donny Surtani** Arbitrator and Mediator, surtani.net



Seth Associates & Legal



Darren James Partner, Mills Oakley



Gilead Cooper Q.C. Barrister



John J. Lag Attorney at Law



Saman Bandara Partner, EY



Jesusito Morallos Follosco Morallos & Herce Law Firm



Randolph Khoo Drew & Napier



Andreas Fankhauser Proton Legal LLC



Valentilaw.com



### ICDT Neutrals Arbitrators & Mediators

## our recent [A Listers]































# SERVICES

## DISPUTE SYSTEMS & ADR FOR IN-HOUSE COUNSEL

**ARBITRATION** 

**MEDIATION SERVICES** 

**NEGOTIATION CONSULTING** 

ORGANIZATIONAL OMBUDSMAN

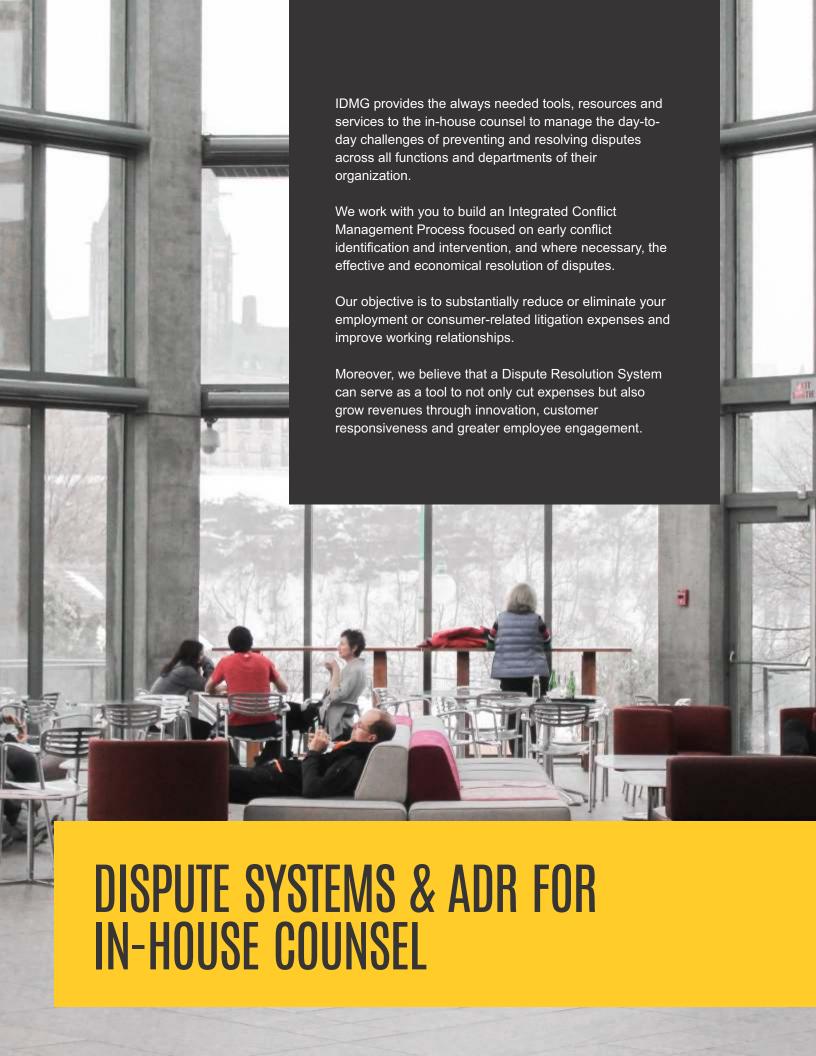
LITIGATION MITIGATION SERVICE

DISPUTE RESOLUTION BOARDS

**NEUTRAL ANALYSIS / EVALUATION** 

INTERNATIONAL CROSS-BORDER DISPUTES

DISPUTE RESOLUTION BOARDS



- AVOID PROTRACTED LITIGATION
- PRESERVE CRITICAL RELATIONSHIPS
- KEEP IMPORTANT PROJECTS ON TRACK
- MINIMIZE LEGAL AND INTERNAL COSTS

#### CUSTOMIZED ADR PROGRAMS

Design and implementation of ADR programs, including those required in response to catastrophic events such as natural disasters and accidental or negligent acts and disputes that impact or have potential to impact business.

- Initiate programs whenever the need arises before, during or after a causative event or in response to settlement decrees or court orders
- Tailor the mediation or other ADR process to suit your specific needs
- Scale the program to meet the unique demands of your company

#### DISPUTE AVOIDANCE / NEGOTIATION

Negotiation Skills Training and other IDMG Continuing Legal Education programs on successful conflict management.

- Learn negotiation, settlement and other effective ADR techniques from highly skilled practitioners
- De-escalate and resolve problems before a costly lawsuit

#### **ARBITRATION**

Arbitration of Domestic, International and Cross-Border Disputes, Expedited Procedures, Appeals Process.

- · Select a neutral with relevant expertise
- Control the process with custom IDMG Arbitration Rules & Procedures
- Mitigate discovery costs upfront by partnering with parties, counsel and an experienced IDMG arbitrator on a discovery plan
- Contract for an appeal process

#### PRE-CONFLICT AGREEMENTS

IDMG Clause Workbooks, comprehensive guides to drafting ADR clauses for domestic, international and cross-border commercial contracts

- Determine how to resolve disputes before they arise
- Avoid litigation by stipulating to mediation and/or arbitration.
- Minimize the cost of resolution with a carefully crafted ADR clause.

#### MEDIATION & CONCILIATION

Evaluative Mediation OR Facilitative Mediation, or anything mediation.

- · Save significant time and money
- Preserve critical relationships
- Craft a mutually acceptable solution via consensual process

#### EARLY INTERVENTION

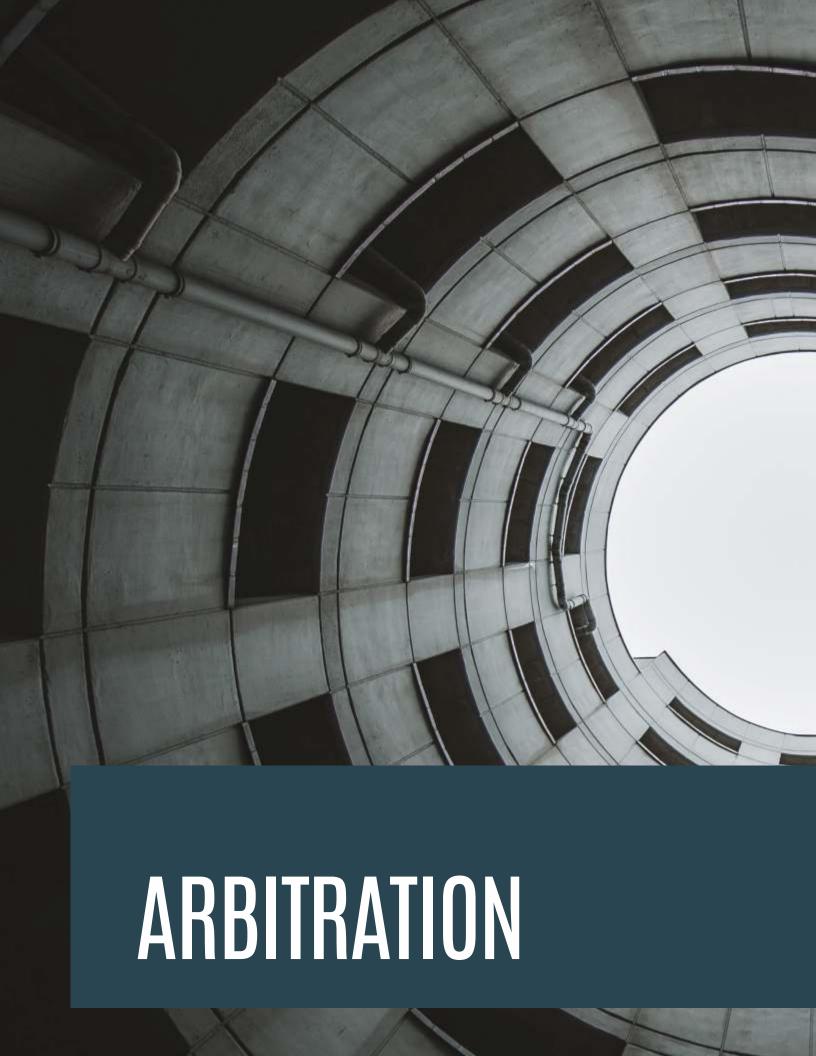
Pre-Dispute Mediation Structured Negotiations Project Neutrals Ombudsperson

- Retain control by handling matters in-house
- Collaborate on solutions with respected neutrals who have substantive experience

#### **NEUTRAL ANALYSIS**

Early Case Assessment, Neutral Evaluation, Mock Trials,

- Assess risk and estimate reasonable settlement costs
- Choose the optimum means of final resolution based on the evaluation of a retired judge or attorney-neutral



# EFFICIENCY, SPEED, AND RESULTS. THE COMBINED INSTITUTION OF FICM, ICDT AND WLA SAVE CLIENTS' TIME AND MONEY.

The comprehensive rules and procedures allow the crafting of a process that best suits the dispute and parties in dispute.

#### **Optional Expedited Arbitration Procedures**

FICM and ICDT has taken an industry-leading role to ensure arbitration remains an attractive alternative to litigation. In order to save clients' time and money, FICM+ICDT procedural options allow the crafting of a process that is commensurate with the dispute.

With Optional Expedited Arbitration Procedures, parties can choose a process that limits depositions, document requests and e-discovery.

#### Custom Arbitration Rules and Optional Appeal Procedures

FICM and ICDT offers domestic and international arbitration rules tailored to help attorneys streamline the arbitration process for a timely and efficient resolution and ensure fairness to all parties. The unique Optional Arbitration Appeal Procedure provides parties a method for meaningful review.

#### **Superior Case Management**

FICM+ICDT employs case managers who have long track records of arbitration experience. Many have strong legal backgrounds and all receive ongoing training. Our case managers consistently receive high ratings from attorneys for their efficient, responsive, and friendly service.

#### **International Arbitration Committee**

The International Arbitration Committee, a body independent of the arbitrator, decides issues of controversy that may arise when the arbitrator is unavailable, has not yet been appointed, or the issue involves the arbitrator, such as claims of conflict. The International Arbitration Committee acts as a safeguard to the fairness of the arbitration process.

#### **IDMG Managed Arbitration**

IDMG arbitrators utilize a "Managed Arbitration Process" consisting of checklists and procedures to keep the arbitration on time and within budget, providing parties with peace of mind that their arbitration will be fair, professional, and timely with a reliable outcome.

The IDMG Recommended Arbitration Discovery Protocols provide arbitrators with an effective tool that will help them exercise their sound judgment in furtherance of achieving an efficient, cost-effective process which affords the parties a fair opportunity to be heard.

If another arbitration provider was written into your contract, call an experienced IDMG Case Manager to discuss having your case managed and administered by the FICM + ICDT + WLA Combine.



# NEGOTIATION CONSULTING

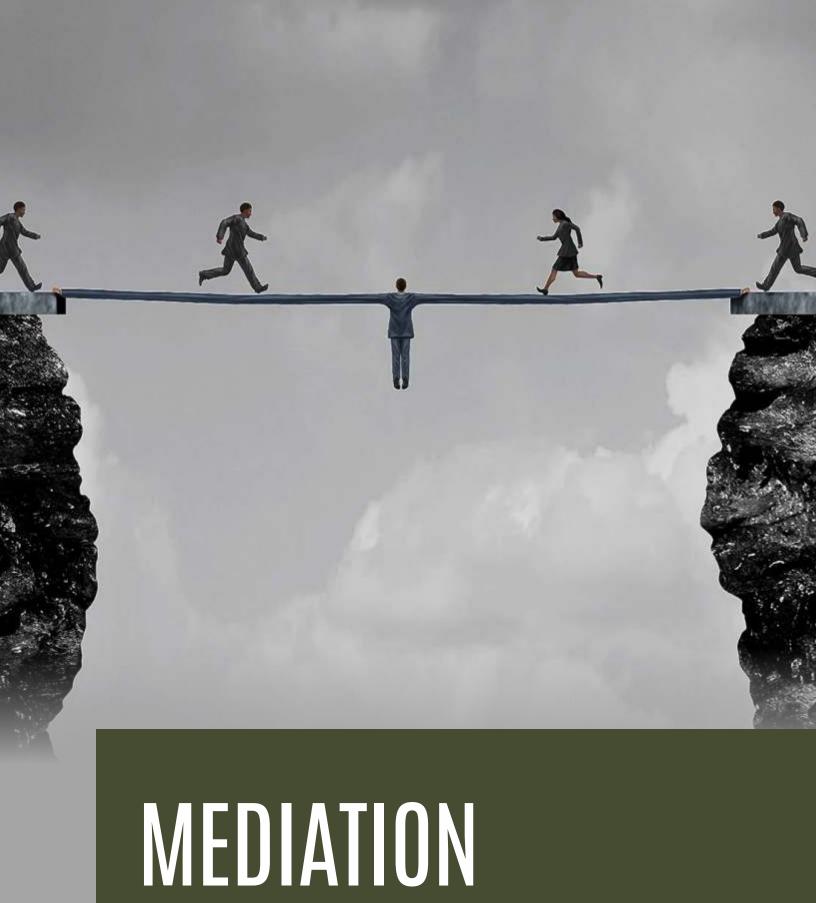
Customized negotiation coaching is designed for individuals or teams who are in the process of a complex negotiation, recovering from a "negotiation-gone-bad" experience, facing a daunting re-negotiation challenge or preparing for an upcoming negotiation, with the goal of maximizing value and maintaining relationships.

IDMG's Negotiation Experts bring years of experience negotiating with and for global companies and start-up ventures, mediating difficult disputes for companies and government agencies, and lecturing on negotiation skills at top universities.

Individual negotiators and teams will meet with the IDMG coach in person, over the web and/or by phone to accomplish topics such as:

- Design an overall strategy and approach for their upcoming negotiation(s) and negotiations in general.
- Review the internal factors effecting negotiation and the ability to negotiate effectively.
- Increase confidence and comfort with the negotiation process, skills and tools.
- Incorporate advanced negotiation topics such as dealing with difficult behaviors, situations and emotions; strategic decision making; negotiations system design; and complex multiparty negotiations.

CUSTOMIZED NEGOTIATION CONSULTING TO INDIVIDUALS, DIVISIONS, AND GROUPS WITHIN CORPORATIONS, BUSINESSES AND GOVERNMENTS..



# MEDIATION FOR QUICK, EFFICIENT AND COST EFFECTIVE RESOLUTION. IT'S THE POWER OF DIFFERENCE ONLY IDMG DELIVERS.

At IDMG, mediation is not limited to just a few hours or a day-long session. It's a process - one at which our mediators and case managers excel. We work diligently at every step of the way - from pre-mediation calls and preparation to post-mediation follow-up - towards helping all parties arrive at the best possible outcome to their dispute.

#### **MCN Mediators - Unparalleled Neutral Expertise**

IDMG offers clients access to the most qualified panel of MCN + ICDT Mediators equipped with the legal and business acumen, credibility and settlement skills required to resolve even the most contentious and complex matters.

#### **Responsive Case Management**

IDMG Case Managers are known for their excellent customer service and efficiency in convening mediations and keeping them on track. They are also astute at helping parties select the mediator who best fits their needs.

Mediation services are available for internal matters such as staff and management disputes, intra and interdepartmental conflicts and external disputes involving vendors, suppliers and clients with whom the company wishes to preserve the relationship.

Contact us for a FREE case analysis.



# SERVES TO PROTECT INDIVIDUALS AGAINST ABUSE, BIAS, UNFAIRNESS, AND OTHER IMPROPER TREATMENT.

IDMG's Organizational Ombuds services provides companies with a designated neutral to serve as an impartial dispute resolution practitioner who contributes independent, confidential, and neutral assistance to employees.

Provides staff with a unique and confidential channel for voicing complaints and resolving conflict. This includes opportunities to seek advice on handling difficult situations, insights about company policy and services designed to build morale, productivity and the capacity to manage conflicts on their own.

#### The Role of the Ombudsperson

The ombudsperson's role serves to protect individuals against abuse, bias, unfairness, and other improper treatment. The ombudsperson is neither an advocate for any individual or the company. Rather, the ombudsperson is an advocate for fairness who acts as a source for giving and gathering information, guiding and referring employees, and assisting in the resolution of concerns and conflicts. The ombudsperson's office supplements, but does not replace, the company's existing resources for conflict resolution.

IDMG works to ensure that the integrity of the ombuds function through independence, fairness, neutrality, impartiality, confidentiality, and timely attention to the resolution of issues while treating people with dignity and respect.

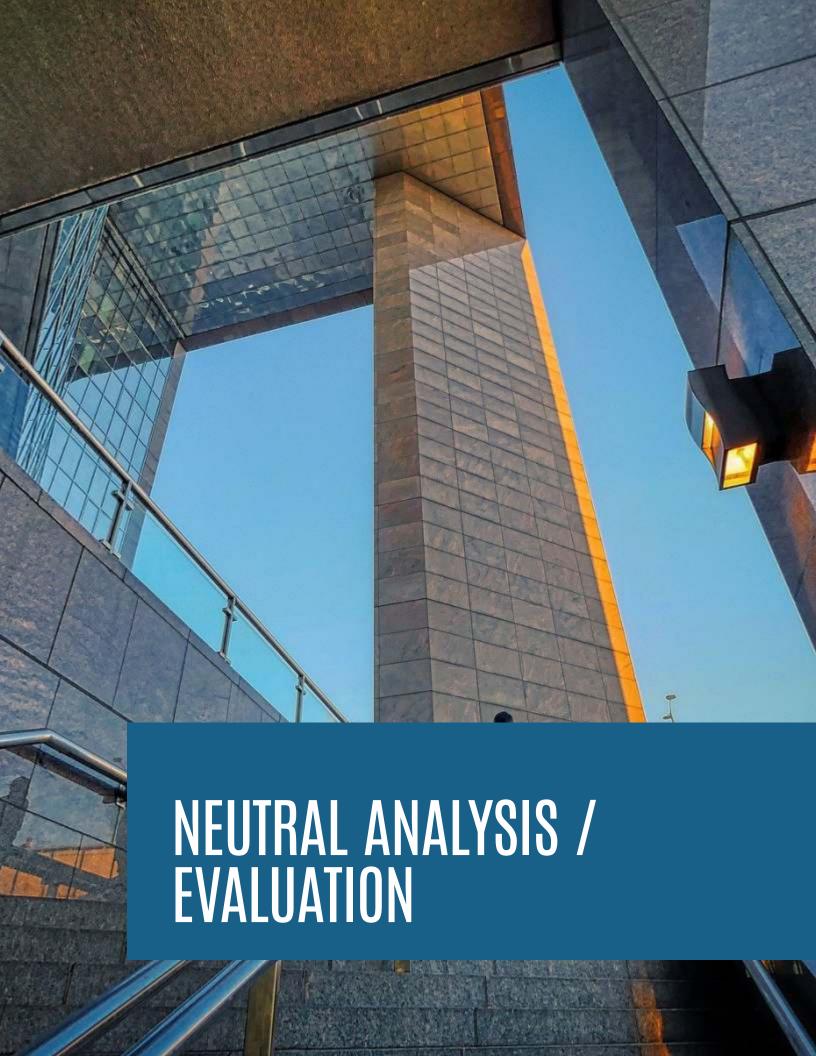


# RESOLVING INTERNATIONAL DISPUTES DEMANDS SPECIAL SKILLS, EXPERIENCE AND CULTURAL SENSITIVITY.

As a combination of WLA + FICM +ICDT and other divisions, we are a recognized first choice for managing and resolving international cross-border disputes through our global wide mediation and arbitration resources wherever you or your clients do business.

With resources worldwide, IDMG can provide costeffective, impartial and efficient dispute resolution at any stage of conflict, anywhere in the world.

- Outstanding case management and exceptional client service
- An adaptive approach for common versus civil law cases
- Our panel is among the world's most experienced, with deep specialty knowledge in virtually every case type
- We offer a range of innovative rules and regularly hear cases under the rules of other arbitral institutions



# UNBIASED, CONFIDENTIAL CASE EVALUATION FROM THE BEST LEGAL MINDS IN THE BUSINESS.

#### IT'S THE POWER OF DIFFERENCE ONLY IDMG DELIVERS.

- Which claims might be the riskiest or most successful?
- How would a judge, jury or arbitrator respond to your witnesses and experts?
- What's the best way to position your motions?
- How will controlling legal precedents be applied?
- Should you consider settlement or move forward with a trial or appeal?
- · What are your chances on appeal?

IDMG Neutral Analysis provides attorneys with advisory opinions on such questions, allowing you to fine-tune arguments, reassess settlement options, manage client expectations - and ultimately proceed with heightened confidence and a winning strategy.

#### FINE-TUNE YOUR STRATEGY WITH IDMG NEUTRAL ANALYSIS.

- FINE-TUNE ARGUMENTS.
- REASSESS SETTLEMENT OPTIONS.
- MANAGE CLIENT EXPECTATIONS.

#### Non-binding, Tailored Processes

IDMG Neutral Analysis refers to a range of non-binding processes in which one or more parties retain a neutral to deliver an evaluation, either in person or via written report, based on the merits of the case.

Neutral Analysis typically involves review of factual and legal positions either through briefs, oral arguments, mock exercises or an evaluation of what a likely jury outcome might be.

These processes, which can be tailored to address the needs of virtually any type of case and utilized at any stage of litigation or arbitration, include:

- · Pre-file neutral evaluations
- Written case evaluations (brief-based)
- Evaluative summary judgments
- Second opinions

#### **Creative Applications**

Neutral evaluations can be used for a discreet issue or an entire matter.

They can range from informal, telephonic consultations to evaluations of complex, high-stakes matters, where such analysis can even predict the precedential impact of an adverse ruling on an industry.

Case evaluations involving a panel of three or more neutrals allow attorneys to weigh a range of independent, expert opinions that closely replicate your sitting judge or arbitration panel.

Mock arguments give you a chance to test trial strategies and provide leverage for settlement negotiations.

Mock arbitrations, especially in large disputes and/or those involving foreign parties, act as "dry runs" to familiarize participants with rules and procedures.



### REDUCING LITIGATION CASE LOAD (OF CASES ALREADY UNDER LITIGATION)

IDMG helps companies to assess the costs of pending disputes under litigation and consider creative ways to solve them.

IDMG manages the litigation docket of companies to constantly rationalize the number of disputes in which they are involved.

#### EARLY DISPUTE RESOLUTION

The early focus on settlement is the most costefficient approach to dispute management.

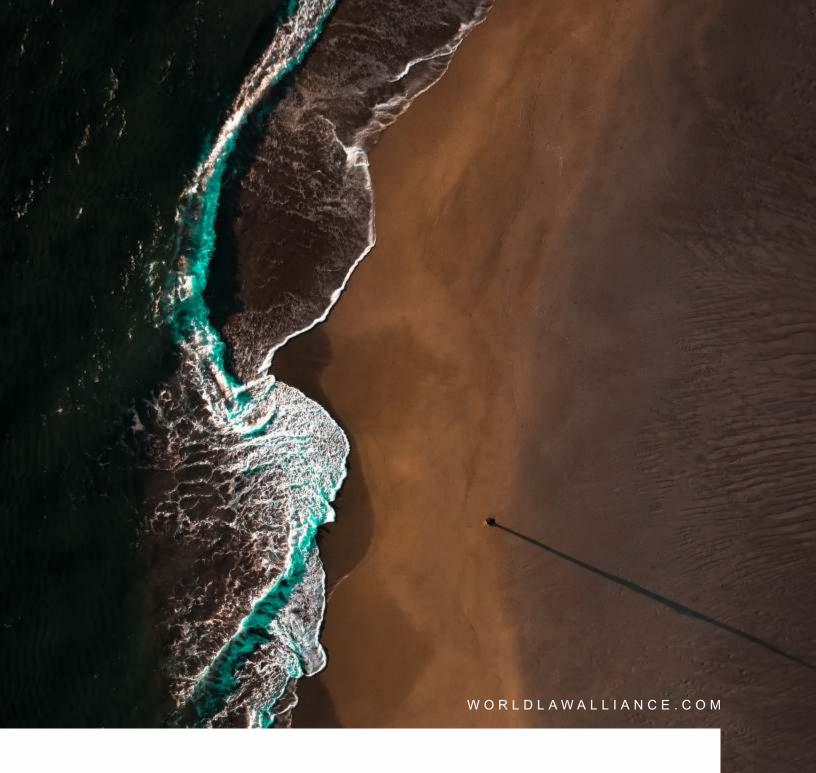
We aim at identifying functional grey areas of the business to detect and prevent potential disputes and in case any dispute arises, look for the fastest and most appropriate dispute resolution mechanism.

#### PREVENTING LITIGATION

We use 'Litigation Objective Realization Process' (LORP) to identify and assess litigation objectives and risks as early as possible, selecting a strategy adapted to the nature of the conflict and business involved, resolving this conflict in accordance with the strategy put in place and eventually reviewing the result of the process.

We help companies adopt an approach aimed at rationalizing the resolution of disputes. Our tactical interventions prevent and resolve disputes so that they don't escalate, end up in court, or turn violent and cause irreparable damage. Our early intervention helps resolve disputes many times faster.

# TOWARDS LITIGATION FREE ORGANIZATIONS





Federation of Integrated Conflict Management





**A Better Alternative**