



GLOBAL BUSINESS COMPLIANCE COUNCIL



International Commercial
Disputes Tribunal-ICDT



Initiative of:

**Federation of Integrated
Conflict Management**

www.houseofjustice.org

New Era of Global Collaboration



A global System to support Trade Law Compliance, and Prevent Disputes

Enabling organizations & professionals to achieve world-class standards in their trading relationships

GBCC-ICDT is a seamless global trade law compliance and dispute prevention system that safeguards your business interests in the international markets. An ecosystem that protects businesses across borders with in-depth trade and commercial contract and dispute management resources in 100+ countries.

The organization helps businesses and trading partners worldwide prevent costly legal mistakes, minimize occurrence of misunderstandings and avoid damaging conflicts through contract management and prompt resolution systems under “Document Defense Scheme”.

With over 1500+ members across 50 countries, GBCC-ICDT is leading the way in responding to the demands of global markets.

The World's Only Ecosystem

When you're working cross border, as most of us do these days, the need to be appropriately equipped with all necessary tools and resources actually increases.

Doing business in the international arena requires navigating a wide array of statutes and regulations across multiple jurisdictions which govern the movement of goods, technology, software, people and services across borders.

No company operating in today's global economy can afford to ignore the laws regulating international trade and the contract drafts that protect their interests.

you need one place that provides you with resources, tools, network and services to address this challenge across multiple jurisdictions and bring certainty and ease of doing business.

Our intercontinental ecosystem with international trade experts, law firms, lawyers, dispute professionals, neutrals and modern dispute resolution system brings the certainty of operating in international markets.

General Counsel, Business Executives, Entrepreneurs, Contract Professionals, Deal structuring and all other professionals in International trade are turning Risk to Advantage. They are now better managing international regulatory compliance and disputes with GBCC+ICDT membership.

GBCC+ICDT has become the global forum for innovation in trading relationships and practices. It is a wonderful place to be, offering cross-industry, cross-functional, multi-national insights to the complex world of business and negotiation at a time of unparalleled change.

GBCC-ICDT is constituted to respond to the needs of business, legal and contract professionals for overcoming the legal uncertainties in international cross-border transactions.

The ecosystem helps businesses and trading partners worldwide prevent costly misunderstandings, avoid damaging conflicts and quickly & effectively resolve their differences, if ever they arise.



Achieve world class standards in your contracting and dispute management process and skills.

The Global Business Compliance Council - GBCC+ICDT enables both public and private sector organizations and professionals to achieve world-class standards in their contracting, dispute prevention, management and resolution process and skills. With over 1,000 members across 70+ countries and 20 corporations, GBCC+ICDT is leading the way in responding to the demands of global networked markets.

Our membership is drawn from many industries and is made up of contract managers, negotiators, attorneys, dispute professionals, business owners, general counsel, in-house lawyers and other experts in international business.

As Corporate Members, companies gain enhanced services that support their performance and understanding of market trends.

Through our worldwide member's presence and networked technology, GBCC+ICDT members gain access to the thought leadership and practical tools that are essential for competitiveness in today's fiercely contested global markets.

This insight equips professionals and their leaders to implement best practice governance of contractual commitments, dispute prevention resolution and trading relationships.

Helping you take a commercial, proactive and proportionate approach to disputes

Real-world situations of a contract dispute that triggers the operation of an arbitration or dispute resolution clause adopted without the luxury of much time or attention given at the time of contract formation is a big risk to any company.

Business people or deal structuring professionals rarely want to focus on the dark side when they are entering into a new relationship. In-house counsel and other contract drafting and negotiation professionals have the unenviable but important duty to provide a reality check by diplomatically and clearly focusing the team on plausible scenarios in which the relationship might not go well in some material way.

In-house attorneys confront questions about dispute resolution mechanism during the contracting process and at the onset of a dispute.

A company is best served when we help you play a proactive role at these and at every other stage of the process.

A GBCC+ICDT membership is always handy even if sophisticated arbitration counsel has been engaged and even if in-house counsel's training has been purely transactional.

The GBCC+ICDT resources are a boon when in-house attorney who has limited resources available to devote to these questions but wants to make sure that her company chooses the right dispute resolution mechanism and maintains control over the arbitration or dispute resolution process.

A GBCC+ICDT membership comes in very handy to support this cause and ensure a balance in contract.



When you are looking for Quick & Controlled Dispute Resolution

GC's have become critical of arbitrations in its present form. With US style discovery, lawyers taking control of the process, panels becoming slow and expensive, handing down detailed decisions that GC don't want, and more and more challenges to arbitration awards being heard in the courts. If you are going to face this, why would you go to arbitration in the first place?

However much care is taken, it is inevitable that some disputes will arise and some will require a legal process to resolve them. Where disputes cannot be avoided the legal team is arming their commercial colleagues with the tools they need to reach speedy settlements.

This is where parties turn to GBCC+ICDT systems, rules and procedures to help them jointly resolve a dispute.

Embrace
the future,
it is here
today. Join
the Global
Business
Compliance
Council

**GBCC+ICDT
Membership**

GBCC+ICDT is growing fast and offers an increasing range of services. We are the only global, not-for-profit institutional network that focuses exclusively on supporting international contracts and its performance.

It is important to recognize that our global design means we do not operate like most other organizations. Our network is based primarily on technology and this brings tremendous benefits in terms of communications and speed - but it also means that the members who gain most are those who are pro-active in seeking help, information or contacts.

Scope and Structure

GBCC+ICDT is global in its outlook and membership, reflecting the needs of today's corporations, entrepreneurs and the work of General Counsel, contract professionals, corporate counsel, attorneys, dispute professionals and negotiators.

Our membership is drawn from many industries and is made up of business owners, entrepreneurs, professional contract managers, corporate counsel, attorneys, dispute professionals and negotiators and others directly involved in the contract performance and dispute management process supporting transactions with both commercial and public-sector entities.

GBCC+ICDT is forming regional chapters for each major geographical area. Our working groups will address issues on topics of interest to our members.

Protect your business
interests + Fix legal
uncertainties +
Prevent disputes &
compliance failures.



Membership for Corporate & Businesses

Maximize opportunities and minimize risk of international trade regulations, costly contractual mistakes and misunderstandings between parties.

Through a global framework of resources, business legal experts and advisory, we help businesses understand cultural, social and legal changes and succeed in global business environment.

Whether your need is to ensure compliance with international trade laws, or to create a fool-proof contract that reduces the occurrence of dispute between parties, GBCC-ICDT membership supports you with tools and resources to handle the international contract drafts and related issues.

Exporters, importers, high growth start-ups, accelerators, SMEs and corporate operating in international business become members in order to reduce transactional risks and support international business growth.

The organization provides innovative, systematic solutions, starting from the contract-making stage through to the performance of international contracts.

As a member, businesses gain access to intellectual, cultural, and educational resources in the areas of international contracts (including commercial contracts and treaties) and transnational dispute resolution resources (including commercial mediation, arbitration and other ADR processes) and issues arising out of legal compliance.

Members gain access to strategic and operational advice across industries from trusted experts on GBCC-ICDT panels from over 70+ countries in international transactions including joint ventures, acquisitions, export and import issues, manufacturing agreements, sales and supply agreements, distributor relationships, organizing foreign subsidiaries, establishing a presence in foreign markets, manufacturing and licensing agreements, registration of foreign trademarks, names, logos, copyrights and patents, international estate planning, and real estate acquisition.

Membership Benefits

Reduce Risk in Your transactions & Improve Commercial Performance.

Reduce Risk in Your transactions & Improve Commercial Performance.

GBCC+ICDT and its network of accredited partners can help you achieve better business outcomes by making your trading relationships more profitable and lower risk.

As a member of GBCC+ICDT we support your international business with strong contract drafts and performance, offering access to resources that enable fool-proof contracts and prevent costly misunderstandings and compliance issues.

GBCC-ICDT membership helps you in building a strong contractual relationship, increasing cross-border business readiness, managing global legal risk, and emerging successfully from a compliance failure or commercial dispute.

As a GBCC-ICDT member, you become part of a global community of business owners and legal counsel with strong ethical and legal principles of international trade and transactions, reducing legal and compliance risk and bad performance of international contract deals.

- **Contract Drafting Assistance and Review of the existing contracts:** Free-of-cost Contract drafting assistance through model contract drafts and smart contract protocols.
- **International Contract Drafts:** Free Model Contract Draft and checklist support for international transactions throughout the membership period.
- **Contract Registration and Defense:** Free Contract Registration and Defense scheme as mentioned in the section.
- **Expert Review** and recommendation on Contract drafts received from other party or made in-house at a nominal fee as mentioned in the section earlier.
- **Country Experts:** Easy and cost effective to a pool of highly skilled and credible country experts from over 50 countries for contract negotiations or other specialized work.
- **Dispute Resolution System:** Quick and controlled dispute resolution under modern systems, rules and procedures.
- Access to services, expert advice, hearing venue and world's finest international contract professionals, lawyers and Dispute Resolvers at a 20% reduced fee.
- **Ask The Experts | Advice mail:** Our International Trade Email Help line service gives you access to our team of experts, to help you deal with international trade contract performance and legal issues, to help you through any crisis! Access is FREE for corporate members and others or non-members can 'pay as you go' for help with queries.
- **Global Business Directory:** A searchable business profile with all details on our online Member Directory
- **Compliance Audit:** Compliance with regulations governing international trade should be a necessary component of internal legal auditing of all businesses operating in the international markets, even for those businesses that engage in limited import and export trade. Members gain cost effective resources for compliance audits from time-to-time.
- **Email Helpline** - Help on emergency or critical issues.

Managing Contracts - From Drafting to Performance

Our contract support is becoming an integral part of international trade and is an important tool to increase legal certainty in cross-border transactions.

With our model drafts, member organizations can re-review complex compliance issues, reconcile conflicting regulations, manage risks and resolve related disputes.

We constantly update model contracts that take into account the increasing sophistication of international trade transactions, incorporate internationally recognized standards and best practices.

We provide highly vetted model international commercial contracts **free-of-cost** to members for each unique transaction. A contract developed with negotiation process assisted by our model draft and checklists ensure the parties truly have clarity and consensus, and as an added benefit, builds their strong commercial relationship.

The contract negotiation process based on contents of model contract drafts help reveal gaps in understanding and guides the parties to a better partnership.

The age when lawyers would draft a contract and then step aside are gone. Creation and the defense of economic value for the company lie as much in the creation of the contract as in its administration.

Today there is a need to stay involved with contracts throughout its lifecycle.

They are now becoming more involved in the management of the contract, partly to avoid potential disputes but also because of the increasing complexity of contracts, and the need to support commercial teams in day-to-day business.

Well drafted contracts must provide tools which can be used to monitor performance during the life of the contract. These provide opportunities for contract governance that, used properly, can reduce the likelihood of disputes.

Contract professionals provide a range of standard services including:

Drafting Contracts and Filing Documents:

Experienced contract professionals can help you draft a contract from scratch.

Top attorneys know that contract templates are often missing important details and that they do not hold up in every jurisdiction. Contract professionals understand how to develop contracts that protect the interests of parties. Some can also help you sign and file your contracts.

Negotiating With Third Parties:

Knowledgeable contract professionals know that you should not sign a contract if it does not meet your needs.

These professionals can communicate and negotiate with third parties to amend contracts and ensure that the document you sign is in best interest of all parties.

Smart Contract Protocol

What is Smart Contract Protocol

GBCC+ICDT's team of experts evaluate each contract template against five criteria:

- Language: How understandable are the words in your contract?
- Design: Does the design make the contract structure clear and easy to read?
- Relationship: How far does your document go to cultivate a positive relationship among the contracting parties?
- Content: What is your content and is it organized to deliver your document's purpose?
- Balance: Do the terms of your contract generate a sense of collaboration and trust?

Make it easy to do business with your company.

The GBCC+ICDT Smart Contract Protocol promote the creation of clear and easy to use contracts, and demonstrate that you possess "Contracting Excellence".

GBCC+ICDT offers analysis of your contracts in simple and clear language, a concise approach, an easy to follow structure and helpful reading models.

Why undertake Smart Contract Protocol?

Do you have a clear understanding of the balance of obligations in your agreements? Would you prefer to initiate discussions with your customers or suppliers based on positive, well designed and transparent terms? Smartly designed contracts can:

- Reduce ambiguity and restrict the meaning of the contract text.
- Enhance communication between parties, helping save time during drafting, revision and negotiations.
- Reduce the likelihood of costly mistakes and disputes during the lifetime of the contract.
- Communicate positive values such as transparency, innovation and openness to collaboration.

Difficult to understand contracts result in business risks; they are more likely to be 'consigned to the drawer', ignored or misinterpreted.

Clear language, good design and visualization can:

- Ensure that the workforce is more engaged in reading contracts.
- Speed up the implementation process.
- Increase teaming, both internal and external.
- Achieve better results at a fraction of the time and effort usually required.



Contract Review

The contract support professionals in GBCC-ICDT are experienced negotiators. They quickly assess a contract and identify areas that need improvement.

They also anticipate how contracts will hold up in performance and in uneventful and unforeseen situations and will prevent any damaging conflicts.

Subscribers can have access to contract review and document review services at highly discounted price.

- **up to 10 pages documents: USD25**
- **1-15 page documents: USD49**
- **16-25 page documents: USD99**
- **26-30 page documents: USD129**
- **31-40 page documents: USD149**
- **50-70 page documents: USD200**
- **70-100 page documents: USD249**

Document Registration and Defense Scheme

Protect yourself with Document Registration with GBCC+ICDT.

Document Registration and Defense is included as a membership benefit and valid for the length of your uninterrupted paid membership or an entire year from the date of purchase of DRD with a document.

Register your signed document with GBCC-ICDT and get a unique Contract Registration Number (CRN) for future reference.

When a dispute is reported, the dispute system gets into action immediately with all records registered with GBCC-ICDT.

The CRN allows our case handling team to rapidly address the issue as the details of contract can be retrieved immediately from the contract registration;

The case handling team will assess the situation and immediately get into action to diffuse the matter with skilled negotiations.

In case of a dispute, parties gain access to all dispute resolution resources at a substantial discount on fee of Neutrals, hearing venues, case administration fee etc;

All commercial or contractual information provided to ICDT remains strictly confidential and is not provided to any third party without prior written agreement.

Parties can retrieve a copy of their contracts from GBCC-ICDT Repository, in case they misplace;

The registration of contract document allows GBCC-ICDT to anticipate the needs of parties based on the governing laws and other clauses of registered contracts and provide better dispute management & avoidance support;

The CRN strengthens the binding nature of the contract, as a result of the formalism of the DRD;

The CRN ensures that ICDT maintains all reasonable resources necessary for the performance of contracts and quick resolution in case of any dispute;

Access to world's finest international contract professionals, Dispute Resolution Advocates and Neutrals.

It is our main priority to resolve disputes quickly and effectively with as little disruption to a members business as possible.

With a modern world dispute resolution framework, old arbitral procedures are passe. With our innovative schemes, rules and procedures, we are becoming the institution of choice for dealing with disagreements and complex disputes in international transactions.

Even after all preventive measures, if a deadlock is reached, our case handling team works in tandem with innovative procedures and rules to ensure a prompt and effective resolution of dispute.

Neutrals (Negotiators, Mediators or Arbitrators) are appointed from our pool of worlds most credible list of 1000+ dispute resolvers to resolve the dispute under the GBCC+ICDT rules.



Membership for Professionals

Benefits of Individual Professional Membership

See how GBCC+ICDT Membership and expert resources support professionals, besides business owners and entrepreneurs:

Business Referral Opportunities

Business Referral opportunities occur through various projects and schemes that include increased opportunities with more and more use of GBCC+ICDT contract clauses by members.

Marketing, Business Development, SEO and PR opportunities

- Now have a strong platform to add to their credibility, enhance visibility and reach (Regionally as well as International).
- Members are featured in our newsletters, magazine and website sections for various achievements and awards.
- Members are specially featured in many ways based on their experience, skills and creative expertise. Various positions like - "Thought Leaders", Speakers, Preeminent, council members, featured members et all are bestowed to Members from time-to-time.
- Members can post their own news, videos, published articles and papers on our widely searched website.
- Members are eligible to get nominated for various other initiatives of the organization from time to time, based on their credentials.

Certification and Accreditation:

The status of belonging to one of the world's first global ecosystem with internationally recognized accreditation.

Professional Certification is offered at four levels (Associate, Member, Certified Member and Fellow)

These certifications are for following categories:

- Contract Experts – Negotiation and Drafting
- Regulatory Compliance - Country Specific Experts
- Neutral Dispute Resolvers (Arbitrators, Mediators, Conciliators)
- ADR Lawyers
- Marine and logistics

Help

An important role of the GBCC+ICDT is to assist members with answers to business or career related questions. GBCC+ICDT use the network of members to help in a wide range of areas and is always pleased to receive requests for help.

International Member Directory

Member profiles and names are featured on our website directory and also in our widely circulated "ICDT Information Booklet and Directory" to over one lac subscribers in 50 countries around the world.

International Virtual Network Access to a worldwide network of fellow professionals and executives - help and advice on business and commercial issues

Using the GBCC+ICDT Logo & Brand Assets:

to use on your company letterheads, emails, internet and intranet, showing your customers that your business is dedicated to professionalism in international trade.

The Email Helpline is a member-only service connecting GBCC-ICDT members with our team of advisors for advice on transactional, contract law and dispute resolution issues of businesses in international markets.

To help you deal with any legal issues you come across. Experts can help with questions on documentation, export controls, bribery, regulatory and compliance issues, insurance issues, payment terms, transport and logistics.

Members can avail 5 help-line email sessions in a year for each issue and for every additional email helpline session, pay a nominal fee.

Email Helpline for members



Your partner in
international Business

- Fix legal uncertainties
- Prevent disputes
- Resolve deadlocks quickly

GBCC-ICDT individual membership starts at USD100 annually and small business membership subscriptions start as low as USD200 onwards annually.

Corporate packages can be structured to fit the varying requirements, interests and sizes of participating companies, and may be subscribed on an entity-wide basis or by individual teams, business units or divisions. Packages start at USD500 annually, or local currency equivalent.

*Additional 18% GST is applicable on all invoices.

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