

**200+**

Distinguished Legal  
and Non-legal  
Domain Experts

- Former Judges/Chief Justice's of Courts and Tribunals
- Eminent Lawyers
- Former IAS, IPS, IRS officers
- Corporate Leaders - CXO's
- Leaders from Civil Society
- Veterans from different walks of life

All of them dedicated to your success, bringing unmatched results through our Integrated Hybrid Approach.

# DISPUTE MANAGEMENT FOR CORPORATE INDIA

**IDMG™** Integrated  
Dispute  
Management  
Group

**MWN** THE MEDIATION  
AND CONCILIATION  
NETWORK

One Purpose, One Mission - Resolving Disputes.

# Rationalizing disputes is a necessity.

Disputes disrupt business, they divert the time and effort of the company's staff and management from its 'core competencies,' which inevitably impacts the business, its development, its opportunities... These hours spent on a dispute are so many hours not spent on a profit generating activity. Implementing systems and processes, shifting towards a more "business oriented approach to dispute management" facilitates the company's income generating activity.

These processes are elements that compose a company-wide self-regulatory system and a thoroughly self-regulated company is the guarantee of a coherent strategy to effectively manage disputes.

From the 'action-reaction' approach to dispute resolution, IDMG approach to the management of dispute is rational, business oriented and responding to a purely practical purpose: making the dispute compatible with the company's business strategy and adding to the Profit Generating Capabilities of the Corporation.

# IDMG IS Disrupting the way disputes are handled and resolved.

The entire generations of Lawyers have been applying the preprogrammed legal method:

- 1) identify the legal problem,
- 2) enter into litigation, and
- 3) hope to win the case.

**Unfortunately this approach has only stacked companies with a whole lot of costly and time consuming litigation.**

In jurisdictions of civil law culture, lawyers traditionally tend to follow the letter of the law. Finding creative business-driven solutions is not what is taught in law schools. Lawyers are taught to know the law, not to become business people.

IDMG brings that change with an integrated hybrid approach for the resolution of disputes driven with passion of new-world lawyers and non-legal experts.

# Our Approach

**Preventing, Managing  
and Resolving  
Deadlocks through  
Real world Creative  
Solutions.**

**Our approach involves negotiation, investigation, conflict audits and use of courts and annexed bodies.**

Our integrated approach to case management uses all options available under the sun. Each one customized to fit a client's specific needs and objectives to achieve the end goal – Resolution.

We recognize that disputes are not all about the courtroom, particularly where our clients are keen to preserve a relationship and/or avoid adverse PR.

A combined strength of legal and non legal experts having knowledge, experience and cultural sensitivity, give us that edge to effectively and efficiently resolve complex disputes that arise out in communities and businesses.

Having One Vision – Early Resolution.

# From 'ad hoc' to 'systemic dispute resolution'

Disputes are generally viewed and managed in a piecemeal, ad hoc fashion, as isolated events, which are sometimes grouped by category if the risk exposure is great enough but that are rarely examined in the aggregate to reveal patterns and systemic issues.

With IDMG on their side, companies have incorporated the integrated and inclusive management of disputes into their corporate culture, aligning their legal departments to engage with all functions of business for early detection and resolution. This choice of shifting the approach is not presently based on trend or image, but on true pragmatic/economic reasons brought in by IDMG.

# Facilitating your legal department to be inclusive

The legal departments are often not involved in the disputes until it gets too late to move away from a full-fledged court dispute, and some of these in court disputes last for years and bleed the organizations badly.

IDMG helps businesses to streamline the internal processes to identify the potential dispute at a very early stage in any function or department of the business.

The legal department's efforts to work closely with the managers to accelerate settlements and reduce costs is facilitated by IDMG's counsel from a very early stage of the dispute.

# Inculcating holistic approach to manage disputes

**IDMG believes that legal matters and disputes are not merely legal ‘problems’ but are a part of the ‘course of business’ and can even be a source of opportunity”.**

The legal department is not a separate piece of the machine but an integrated part of it, one without which the machine breaks down. The corporate machine never stops, therefore a legal department has to have the capability to respond to the flux of disputes efficiently through wise management and real world creative solutions.

IDMG helps legal departments with its holistic approach to view and handle disputes.

# Stuck in Litigation?

**IDMG strategic interventions provide a safe and dignified exit for parties in litigation.**

We act as settlement advisers for clients involved in litigation who want settlement negotiations handled by someone who is not involved in the courtroom process, or who is independent of legal counsel.

# How can IDMG help you come out?

- **Litigation Mitigation**
  - Early Dispute Resolution
  - Reducing Litigation Case Load
  - Preventing Litigation
- **Contract Dispute Resolution**
- **Dispute Resolution Boards**



# Litigation Mitigation

## Early Dispute Resolution

The early focus on settlement is the most cost-efficient approach to dispute management.

IDMG aims at identifying functional grey areas of the business to detect and prevent potential disputes and in case any dispute arises, looks for the fastest and most appropriate dispute resolution process.

In a 2010 research comparing trial results with rejected pre-trial settlement offers, 61% of plaintiffs and 21 to 24% of defendants obtained an award at trial that was equal to or lower than what they could have achieved by accepting their opponent's pre-trial settlement proposal.

The 2013 Queen Mary/PWC survey reveals that the majority of disputes are settled (57% against only 32% referred to litigation or arbitration). Early resolution of disputes is simply a better deal than litigation/arbitration.

# Litigation Mitigation

## Reducing Litigation Case Load (of cases already under litigation)

IDMG helps companies to assess the costs of pending disputes under litigation and consider creative ways to solve them. IDMG manages the litigation docket of companies to constantly rationalize the number of disputes in which they are involved.

# Litigation Mitigation

## Preventing Litigation

We use 'Litigation Objective Realization Process' (LORP) to identify and assess litigation objectives and risks as early as possible, selecting a strategy adapted to the nature of the conflict and business involved, resolving this conflict in accordance with the strategy put in place and eventually reviewing the result of the process.

We help companies adopt an approach aimed at rationalizing the resolution of disputes. We bring down the litigious nature of business.

Our tactical interventions prevent and resolve disputes so that they don't escalate, end up in court, or turn violent and cause irreparable damage. Our early intervention helps resolve disputes many times faster. Rely on our hybrid legal solutions for resolving civil and commercial disputes – We are better alternative to a traditional Law Firm.

# We Resolve Contract Disputes

Over the lifespan of a contract, it is almost inevitable that changes will occur, particularly as the "internet of things" brings massively increased and accelerated data, fundamentally altering the way in which contracts are managed. Changes are easier to manage when they have been planned for. However, you cannot foresee everything that might affect your contract.

IDMG has the objective of formulating Ironclad contracts to fool proof all the dynamics that prevent an untoward conflict and if at all there is a conflict, the solution is within the contract clause itself. By including the stepped dispute resolution clauses and an inclusive mediation and conciliation process, IDMG leads organizations to settle contract disputes.

Incorporating the MCN dispute clauses mitigate the contract disputes to a large extent to not just resolve the dispute early, but also in preserving the contract relationships.

# IDMG Dispute Resolution Boards

**IDMG dispute resolution boards and Industry specific panels consist of Highly accomplished and respected experts from the legal, social and business communities who offer diverse experiences across a wide range of fields. Former judges, attorneys with exceptional subject-matter expertise, and business owners who understand the essence of the dispute**

Dispute boards are one of the 'tools' of the dispute resolution 'toolkit': they are permanent boards providing decisions or recommendations in cases of disputes, the decisions become binding if they are not objected to by one of the parties.

- EXECUTIVE PANEL
- CROSS BORDER DISPUTES PANEL
- JUDICIAL PANEL
- GENERAL COUNSEL PANEL
- TECHNOLOGY/BIOTECH PANEL/IP PANEL
- HEALTH CARE & LIFE SCIENCES PANEL
- BANKING, INSURANCE & FINANCE PANEL
- REAL ESTATE AND CONSTRUCTION PANEL
- ENTERTAINMENT PANEL
- EMPLOYMENT PANEL
- ENERGY, OIL AND GAS PANEL
- ENVIRONMENTAL PANEL
- FRANCHISE PANEL

# CDOS Distinguished Peacemakers

Ombudsmen, Mediators, Conciliators, Arbitrators



**Chief Justice N C Jain ( Retd.)**  
Gauhati High Court



**Justice B S Saluja(retd.)**  
Secretary-General,  
ICADR & Former  
Member, ITAT



**Justice K C Sood  
(Retd.)**  
Himachal Pradesh



**Justice Zakiullah Khan  
(Retd.)**  
Allahabad High Court  
LR/Principal Sec. Law, Govt.



**Justice Aruna  
Suresh (Retd.)**  
High Court of Orissa & Delhi



**Justice Viney Mittal**  
Former Judge Punjab &  
Haryana High Court



**Justice Vinod Jain(Retd.)**  
Allahabad High Court.



**Chief Justice V K Gupta  
(Retd.)**  
Jharkhand & H.P High  
Court. Presently residing  
in Shimla.



**Chief Justice  
Uma Nath Singh**  
Meghalaya High Court



**Justice Arvind Kumar  
(Retd.)**  
P&H High Court



**Justice Kamaljit  
Garewal (Retd.)**  
He was a sitting United  
Nations Appeals Tribunal  
and Punjab and Haryana  
High Court judge.



**Justice S.M. Soni  
(Retd.),**  
Gujarat High Court and  
former Lokayukta of  
Gujarat



**Justice Chandresh  
Bhushan(Retd.) High  
court of M.P**  
SIT Chief to monitor the  
probe into the Vyapam  
scam.



**Justice S. L. Bhayana  
(Retired)**  
Delhi High court



**Chief Justice Chittatosh  
Mookerjee(Retd.)**  
Bombay High Court.  
Residing in Calcutta.



**Justice S N Aggarwal  
(Retd.)**  
High Court of Uttarakhand.



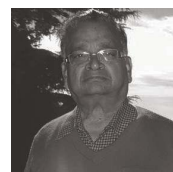
**Justice Raj Rahul Garg**  
Delhi High Court & P&H  
High Court



**Justice Rajesh  
Tandon(Retd.)** High Court  
of Uttarakhand  
Former Chairperson,  
Cyber Appellate Tribunal



**Justice KC  
Sharma(Retd.)**  
District & Session Judge



**Justice Prabhat  
Chandra Aggarwal  
(Retd.)**  
Supreme Court of India.



**Justice Mahavir Singh  
Chauhan(Retd.)** P&H High  
Court.  
Chairman of Police  
Complaint Authority.

Having One Vision – Early Resolution.

# About The Mediation and Conciliation Network (MCN)



The Mediation and Conciliation Network (MCN) is India's first and leading integrated dispute resolution organization providing solutions through a range of ADR services. With our range of dispute resolution services, we have a product offering for every business need.

CDOS is part of "The Mediation and Conciliation Network, MCN".  
India's Leading Dispute Resolution Organization initiated by Lawrel  
Winners Advisory Advocacy and Law Network Pvt. Ltd. A Not-for-Profit  
Organization.

**IDMG is becoming  
preferred resource  
of corporates for  
resolution of disputes**

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